

31 January 2024

ATT: Ms. Huang Han Hsin

TEL: 06-2987373

EMAIL: tnnbar@tnnbar.org.tw

Account Name: Tainan Bar Association

2024 PREFERRED CORPORATE RATE AGREEMENT

Dear Ms. Huang Han Hsin,

Thank you for allowing Aloft Tainan Anping the opportunity to submit corporate rates for your travelers' needs.

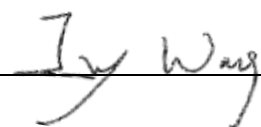
As a valued corporate client with Aloft Tainan Anping, Tainan Bar Association will receive a range of benefits such as the following:

- 2024 corporate rates, subject to availability (on select room and rate categories)
- Complimentary internet
- Complimentary Bonvoy Membership & Enrollment

The enclosed proposal will outline the benefits and rewards that Aloft Tainan Anping can offer to Tainan Bar Association. Please sign the agreement to indicate your acceptance of these corporate rates and rate option and return to me within 7 days of this proposal.

We look forward to a rewarding partnership with you in the years ahead, and to welcoming your valued travelers to our Hotel. Please do not hesitate to contact me should you have any queries.

Best Regards



Ivy Wang
Assistant Manager of Sales
Aloft Tainan Anping



Whitney Yen
Director of Sales
Aloft Tainan Anping

2024 CORPORATE RATE PROGRAMME

PREPARED FOR: Tainan Bar Association

CONTACT: Ms. Huang Han Hsin

EFFECTIVE: From Jan 1, 2024 - December 31, 2024

TERMS: Valid from Sunday to Friday

In consideration of the anticipated annual volume business that your company represents, the Aloft Tainan Anping is pleased to extend the following, non-commissionable guestroom rate options:

Room Type	Bed Type	SQM	Published Rate	Single Occupancy	Double Occupancy
Aloft Room	1 King Size Bed 2 Double Double Bed	31.5	10,000	3,500++	3,900++
Breezy Room	1 King Size Bed 2 Double Double Bed	31.5	11,000	3,900++	4,300++

2024 Corporate rates are quoted in New Taiwan Dollar (TWD). Guest room rates are offered on a net, non-commissionable basis and are subject to 10% service charge and 5% government tax on top of the room rate.

This rate is subject to availability, i.e. Non-Last Room Availability. Should the preferred rate not be available, the best flexible rate will prevail.

The offered rates single occupancy included one daily buffet breakfast at DEPOT by Aloft. Double occupancy included two daily buffet breakfast at DEPOT by Aloft.

Hotel offers 15% off retail rate on weekend and blackout period.

Aloft Tainan Anping commits to honor this rate and Tainan Bar Association agrees to communicate with its frequent travelers, naming the Aloft Tainan Anping as the preferred hotel vendor in Tainan. In addition, it is agreed that Aloft Tainan Anping will be prominently positioned in any printed or electronic rate directories published by Tainan Bar Association.

PRODUCTION: This rate is based on an estimated 30 room nights per year. This agreement shall be subject to quarterly reviews, at which time production will be evaluated.

For comparison our published rate range is TWD10,000 to TWD11,000 plus applicable service charge and tax. Preferred rates are applicable to single occupancy and will be confirmed based on the specific room inventory available at the time a reservation is made.

BLACKOUT DATES: The following blackout dates may apply:

Public Holidays	Period
New Year's Eve	December 30, 2023 - January 1, 2024
Tomb Sweeping Day	April 3, 2024 - April 6, 2024
Dragon Boat Festival	June 7, 2024 - June 9, 2024
Mid-Autumn Festival	September 16, 2024 - September 17, 2024
Double Tenth Day	October 10, 2024 - October 12, 2024
New Year's Eve	December 30, 2024 - January 1, 2025
Discount: Not Applicable	Period
Chinese New Year	February 8, 2024 - February 13, 2024

RESERVATIONS: Individual reservations can be made through your preferred travel agency or our reservation via one of the following methods:

Company Name : Tainan Bar Association
 Hotel/Reservations : 886 6 3905005
 Hotel/Reservations : 886 6 2976161
 Reservations Email : AH.TNNAL.Reservation@aloft-hotels.com

Why not book online at <https://www.marriott.com/hotels/travel/tnnal-aloft-tainan-anping> using your Corporate Code

Upon return of this signed agreement, Tainan Bar Association unique Corporate Code will be linked for access to the 2024 rates as outlined in this agreement. Please quote the Corporate Code at the time of reservation to ensure access to preferred rates.

OPTIONAL

TRAVEL AGENCY INFORMATION:

If your company uses a travel agency or 3rd party to reserve your hotel accommodations, please complete the following information:

Agency Name & Address: _____

Telephone: _____

Contact Name: _____

Email Address: _____

If you would like your rate to be loaded in the GDS, please provide:

IATA #: _____

PSUEDO CITY CODE: _____

SYSTEM: _____

3 LETTER ACCESS CODE: _____

CHECK-IN Standard check in time at 3:00PM; standard check out time at 12:00 noon.
For an early arrival prior to 3:00PM, the room(s) must be reserved from the previous evening at the applicable full night to guarantee the availability of the room.

CHECK-OUT For an extended check-out up to 4:00PM, half of the applicable rate per room will apply and after 4:00PM, a full night's rate will apply. Extended check-outs are subject to availability based on the hotel occupancy on the day of the guest's departure.

TRACKING: Tracking will be coordinated by the Aloft Tainan Anping. Callers must request the Tainan Bar Association Rate at time of booking. Guests are asked to present corporate identification, or letter of invitation at time of check in. This will ensure that the proper rate and tracking credit are given.

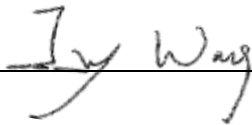
- MEETINGS** Due to the difference in nature of individual and group bookings, we are unable to guarantee that the preferred rate will be offered for groups (i.e. for 8 or more rooms per night). Group rates will be negotiated on a case by case basis according to market conditions. The preferred corporate rates are for individual travel only and may not be utilized for group or convention attendees.
- GUARANTEE:** Reservations can be guaranteed for late arrival with a credit card or deposit. Reservations can be cancelled without penalty prior to 24 hours before the date of arrival. A cancellation number should be obtained from the reservations agent for reference.
- NO SHOW:** Should a guaranteed reservation not arrive on the schedule date, one night room charge will be levied as no-show charge. Space for subsequent nights will be released.
- CANCELLATION:** Cancellation of guaranteed room reservation must be made before 24 hours hotel time prior to the arrival day. Otherwise confirmed one night room charge will be applied and the remaining nights will be automatically been released.
- RELOCATION:** Should Aloft Tainan Anping be oversold on the night of the guest's arrival and provided the booking has been guaranteed, the hotel will arrange accommodation at a comparable hotel. The hotel will pay for transportation to this accommodation.
- BILLING PROCEDURES:** All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual traveler. If a traveler does not have a credit card, a cash deposit will be required upon check in at the Front Desk.
- If charges are to be direct billed to Tainan Bar Association prior credit arrangements and notification to our reservations office is required. In addition to a completed credit application, we require a letter on company letterhead authorizing billing. This information must be updated annually.
- TRAVELLER BENEFITS:** As a Preferred Account of Aloft Tainan Anping, your travelers will receive the following amenities and services:
- Complimentary in-room internet
 - Complimentary 2 bottles of water daily
- REVIEW:** Terms of this agreement are subject to a quarterly review at which time room night production will be measured and evaluated. Aloft Tainan Anping reserves the right to cancel or alter terms of this arrangement with thirty days written notice if volume is not on pace to meet the annual room night commitment.
- GOVERNING LAW:** This agreement shall be governed by the laws of Taiwan, Republic of China.

MARRIOTT BONVOY – LOYALTY PROGRAM

The most rewarding frequent guest program in the hotel industry, Marriott Bonvoy, is provided complimentary to your corporate travellers. They will earn points for their stays where they can redeem their points for free nights across the globe, airline miles, and room upgrades. This program also provides recognition for guests, allocation of preferred floors and room types. Your Account Manager can facilitate auto enrolment for all travelling employees. For more information, please visit Marriott.com

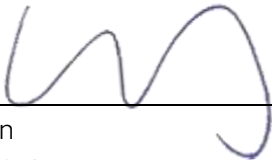
In order to execute this agreement, please sign indicating which rate option is chosen and return this contract to the address below by February 7, 2024

This agreement will bind both Tainan Bar Association and Aloft Tainan Anping have read and acknowledge the above to be consistent with my understanding of the terms and conditions



Ivy Wang
Assistant Manager of Sales
Aloft Tainan Anping

Ms. Huang Han Hsin
Account Name: Tainan Bar Association
Date:



Whitney Yen
Director of Sales
Aloft Tainan Anping

Aloft Hotel is all about Sassy, Savvy and Space where we celebrates the individual and gives our travelers freedom to control and customize their travel adventure which fits their personal style. It is a place where energy hot flows, personalities mingle, and opportunities abound.

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